

The Connected Enterprise

# TRENDS & TECHNOLOGIES

Production Demand

The Internet of Things

Convergence

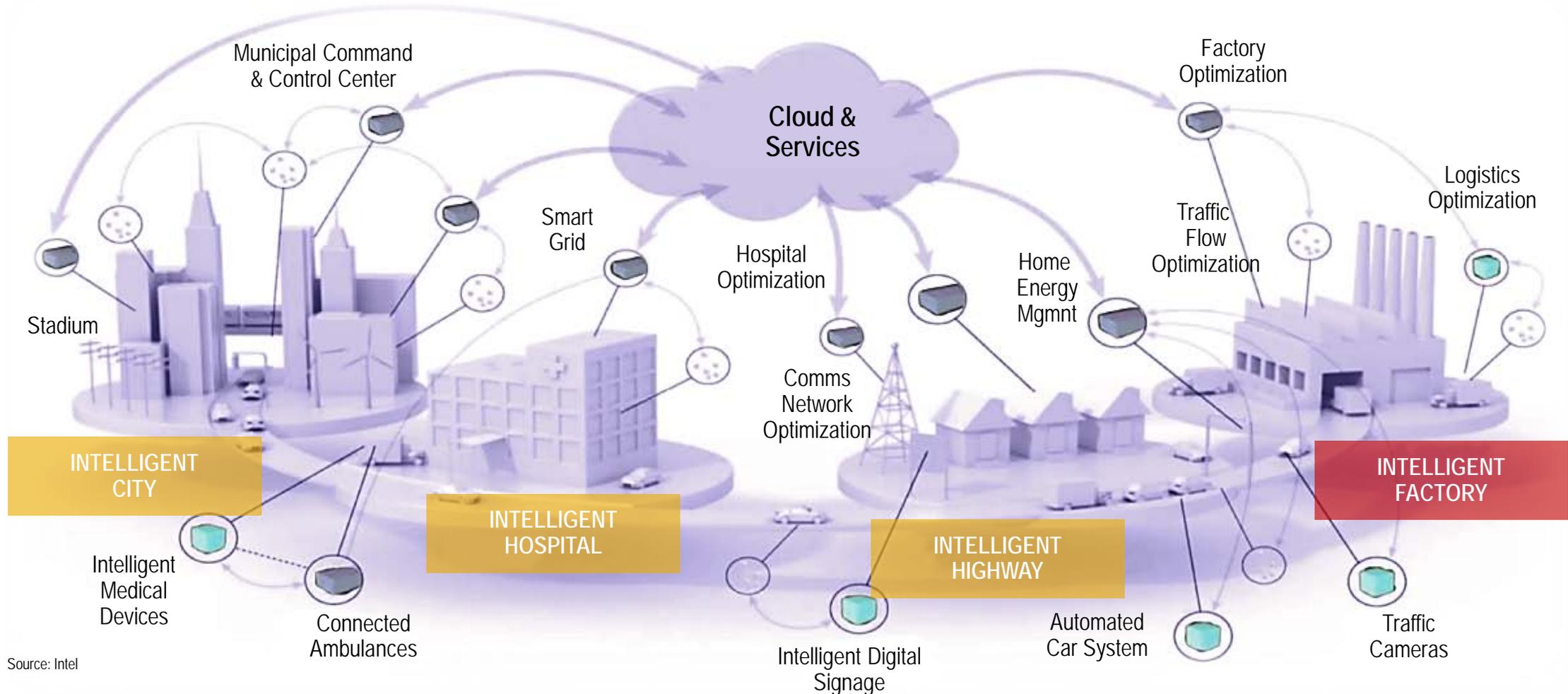
The Enablers

# A Country, a City, a Company,

... Will **CONVERGE** over

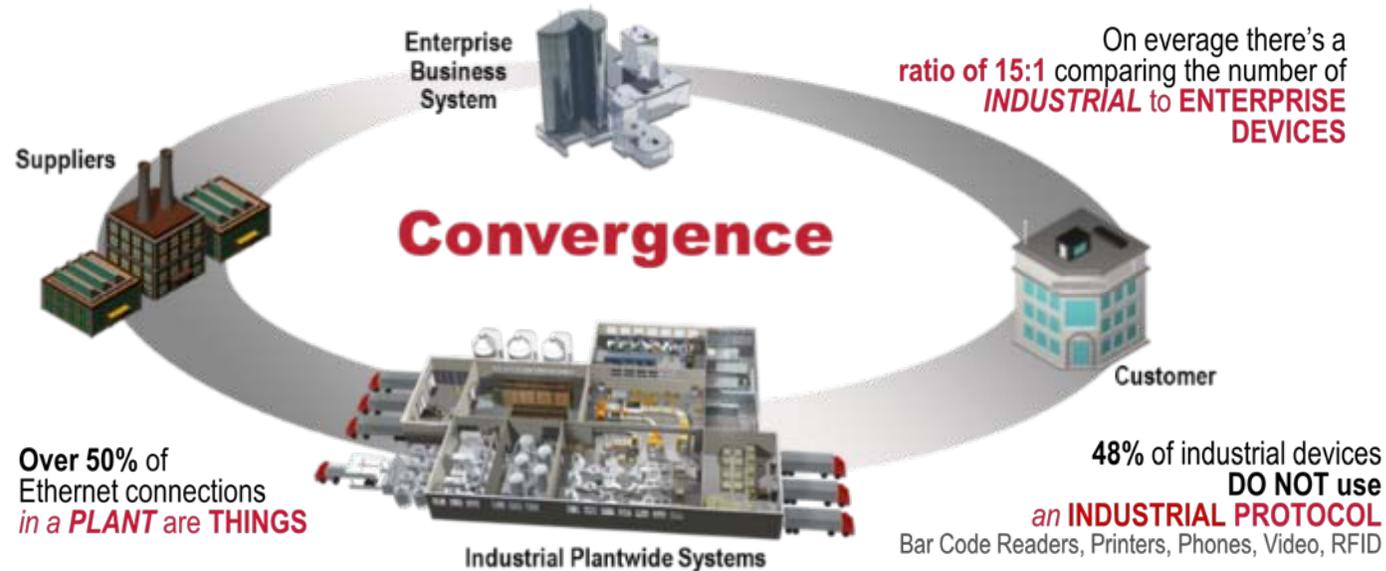
# Standard IP Networks

# EVERYTHING



Source: Intel

# Understand **Enterprise** and **Automation** requirements



Standard Internet Protocol – IP Network  
Routing protocols – WAN  
High availability – Redundant star  
Determinism, Latency, Jitter – sec/msec  
Applications - Voice, Video, and Data  
IP Addressing – dynamic  
Security – pervasive

Combine Internet and Industrial Protocols  
Switching – LAN  
High availability – Ring  
Determinism, Latency, Jitter – even > msec  
Applications I/O Control, Motion, Safety, and Sync.  
IP Addressing – static  
Security – emerging

# EtherNet/IP™ is an Industrial Protocol ...

... compatibles at all levels with the standards OSI Model

Industrial Applications

TCP - UDP

Internet Protocol (Layer 3) Routing

Data Link (Layer 2) Switching

Physical Layer

Coexists with others Standard Protocols

## Common Industrial Protocol (CIP)

CIP Motion profiles	Motor control profiles	Transducer profiles	I/O profiles	Other profiles	Semiconductor profiles	CIP Safety
Object library: (communications, applications, time synchronization)						Safety objects
Data management services – explicit and I/O messages						Safety services
Connection Management, Routing						

but

Combine Internet and Industrial Protocols

Not all Industrial Ethernet Networks are equal

... many have been modified the Internet Suite for real-time control

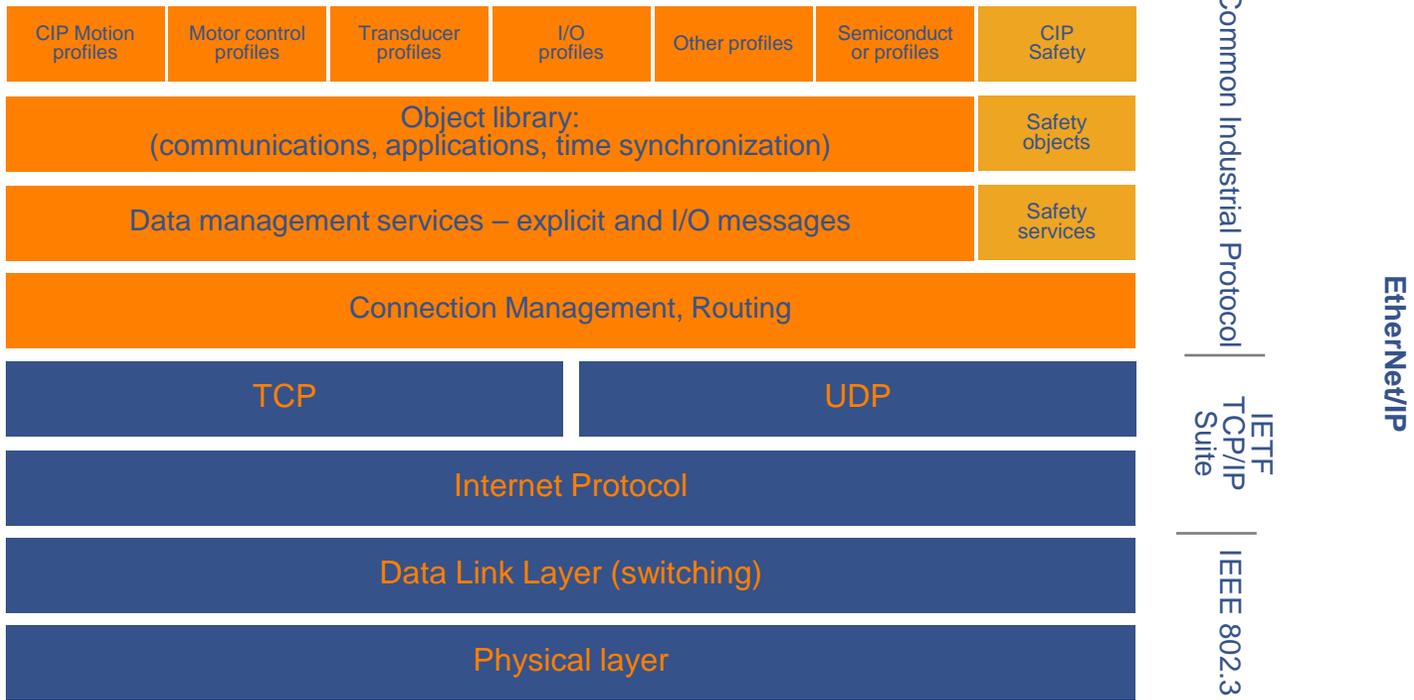
... and some also the media access layers

# The Internet Protocol

... is the **standard** that enables the **IoE** in the **manufacturing**

is **EtherNet/IP™**  
**fully compliant**

with the Internet Protocol suite



EtherNet/IP and CIP are managed by



# IT / OT Switching Similarities and Differences

- OT Switches:

- Industrial Cabinet
- Panel or DIN mount
- Managed or unmanaged

Rockwell  
Automation



- IT Switches:

- Data Center
- 19" rack mount
- Managed



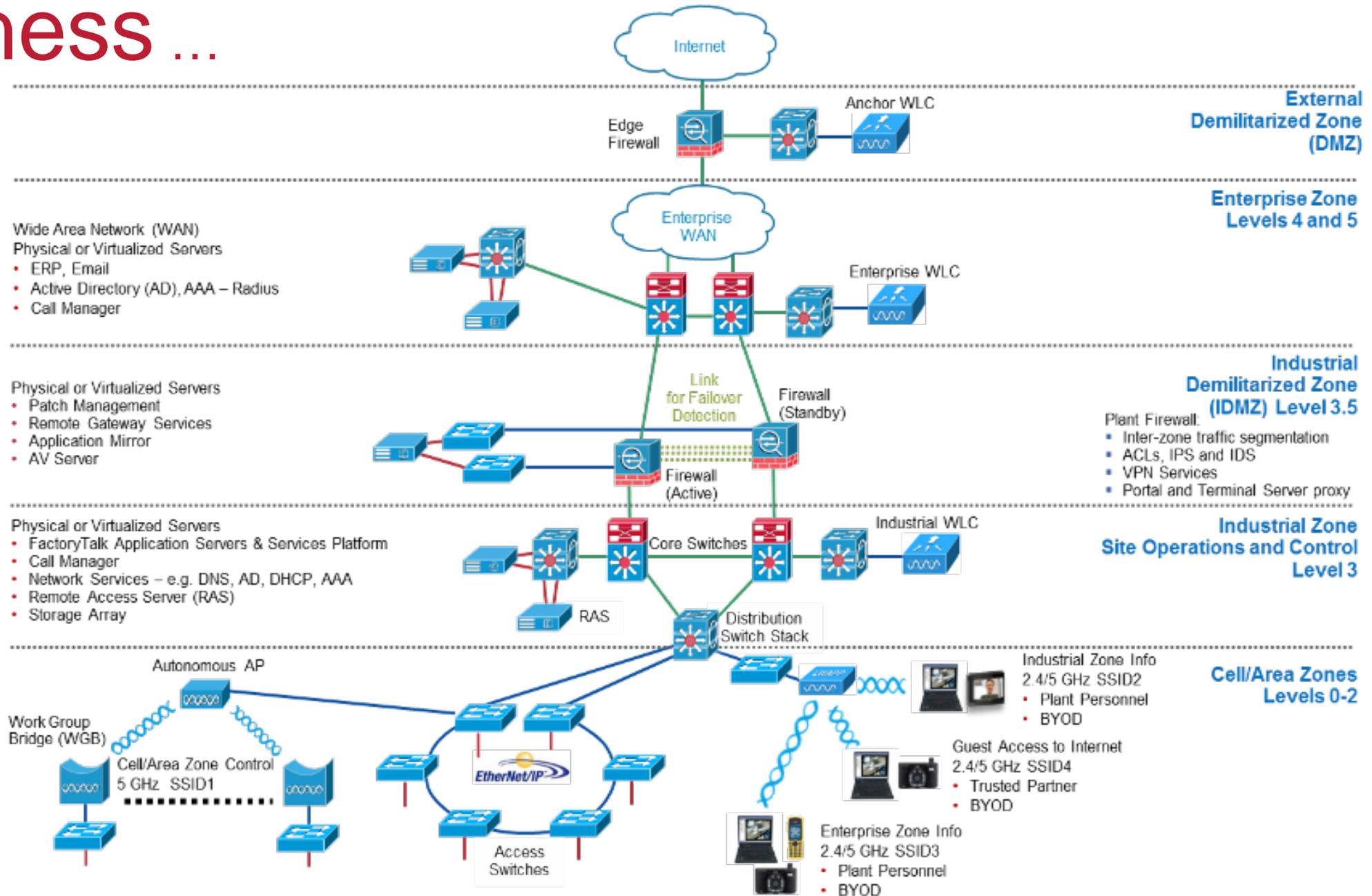
# From Business ...

Standard  
Internet  
Protocols



# to Shop Floor Convergence

Industrial  
Protocols



# Secure Network Infrastructure Portfolio



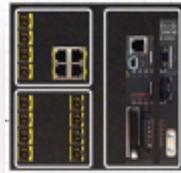
- For small to complex networks
- Monitor and control distributed devices
- Plant floor and enterprise integration



Stratix 5410  
Distribution Switch



Stratix 5950  
Firewall  
ASA 300 based



Stratix 5900  
Firewall



Stratix 5400  
Layer 2, Layer 3



## Coming soon



Stratix 5100  
Wireless



Stratix 8000/8300  
Layer 2, Layer 3



Stratix 5700  
Layer 2



ArmorStratix 5700



ETAPs  
and  
Embedded  
2-port



Stratix 2000  
Unmanaged



# Secured IT-OT CONVERGENCE

**Transactional information:** orders, supply network, product design ...

ERP FINANCIALS HR LOGISTICS QUALITY WAREHOUSE

**IT**



**COMMON SECURE**

**NETWORK INFRASTRUCTURE**



**OT**

**Real-time data:** alarms, events, states, energy, diagnostics, ...

INDUSTRIAL  
"THINGS"

PLCS &  
SCANNERS

MATERIAL &  
TRANSPORT

MACHINES &  
TESTERS

SHOP FLOOR  
PERSONNEL

PRINTERS &  
LABEL SERVICES

# Collaborating to Meet IoT Challenges

**INFORMATION  
TECHNOLOGY**



ORACLE



vmware



**IT**



**COMMON SECURE  
NETWORK INFRASTRUCTURE**

**Rockwell  
Automation**

**OT**

**OPERATIONS  
TECHNOLOGY**



**PANDUIT**

Rockwell Automation  
PartnerNetwork



*Standards and Industry Initiatives*

# THE CONNECTED ENTERPRISE

## INTEGRATED CONTROL AND INFORMATION

Enterprise Optimization



Production Manager

Quality & Operations

Plant Manager

Information Aggregation and Analytics



Operator

Maintenance

Engineer

Network Infrastructure



Multi-disciplined Control



Intelligent Assets

Business Management

Production Management

Operations

Engineering

Maintenance

Common secure network infrastructure

Contextualized data

The Connected Enterprise

# TRENDS & TECHNOLOGIES

The Internet of Things

Production Demand

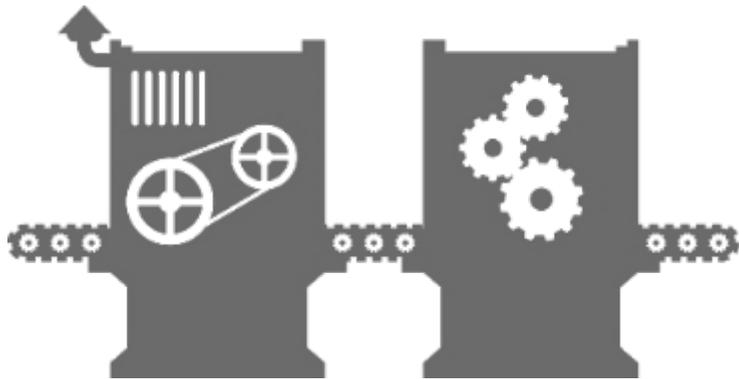
Convergence

The Enablers

# The Connected Enterprise Enablers

## INDUSTRIAL Internet of Things

- Machine to machine coordination – high speed
- Mission critical assets – safety
- Integrated Control and Information



\$1T

*Productivity investment*

- Cloud
- Analytics
- Mobility
- Smart Things
- Security

**52%** of MANUFACTURERS said they will migrate to hybrid clouds within **2 Years**

Cloud traffic  
will increase  
**sixfold**  
over next 5 yrs



Source: Cisco

# Real-time Visibility to Remote Assets



 Windows Azure



# Remote Monitoring Services

**\$20B** Cost Of  
Unscheduled Down Time

8%

Is spent figuring out  
if there is a real problem

21%

Is spent diagnosing  
the problem

47%

Is finding the resources  
to fix the problem



76%

of the time before the fixing  
even starts

**REMOTE MONITORING & DIAGNOSTIC** solution that help resolve issues faster,  
eliminate unneeded maintenance activity, and get you back up and running faster!

**90%** of World's data created in last 2 years

**40%** of data will come from sensors by 2020

More new data generated in 2012 than in prior 5000 years

# Information



# Management *and ANALYTICS*

**4.4M  
JOBS**



Prediction: By 2017, 4.4 million jobs will be created around DATA.

GARTNER

**15%** of **ENTERPRISES** will **adapt** their information technology abilities for ...

- **Extreme data**
- **Socially mediated content**
- **New connected devices**



**2 Exabytes**  
Manufacturing generates more DATA than any other sector.

MCKINSEY & COMPANY



# Transform Data into Decision Making

COLLECT

AGGREGATE

VISUALIZE

Machine and Line

Plant Floor Operator

Live Data



Site

Production Management

Historical Data



Enterprise

Executive

Business Data



Plant #1

Plant #2

Plant #3



# Mobility is Inevitable



**46%** OF **BUSINESSES**  
govern devices on the  
corporate network

Manufacturing Enterprise  
Communications Research  
Services, June 2012



**63%** of businesses permit employees to  
“**BRING THEIR OWN DEVICES**”

Source: Manufacturing Enterprise Communications Research Services, June 2012



**\$60B** was spent on Global  
Cyber Security in 2011

Price Waterhouse Coopers LLP, Nov 2011



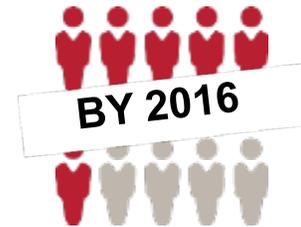
**85B**

Apps downloaded  
in 2014



**5tb**

Amount of Manufacturing  
**data viewed on a mobile**  
device in the last year.

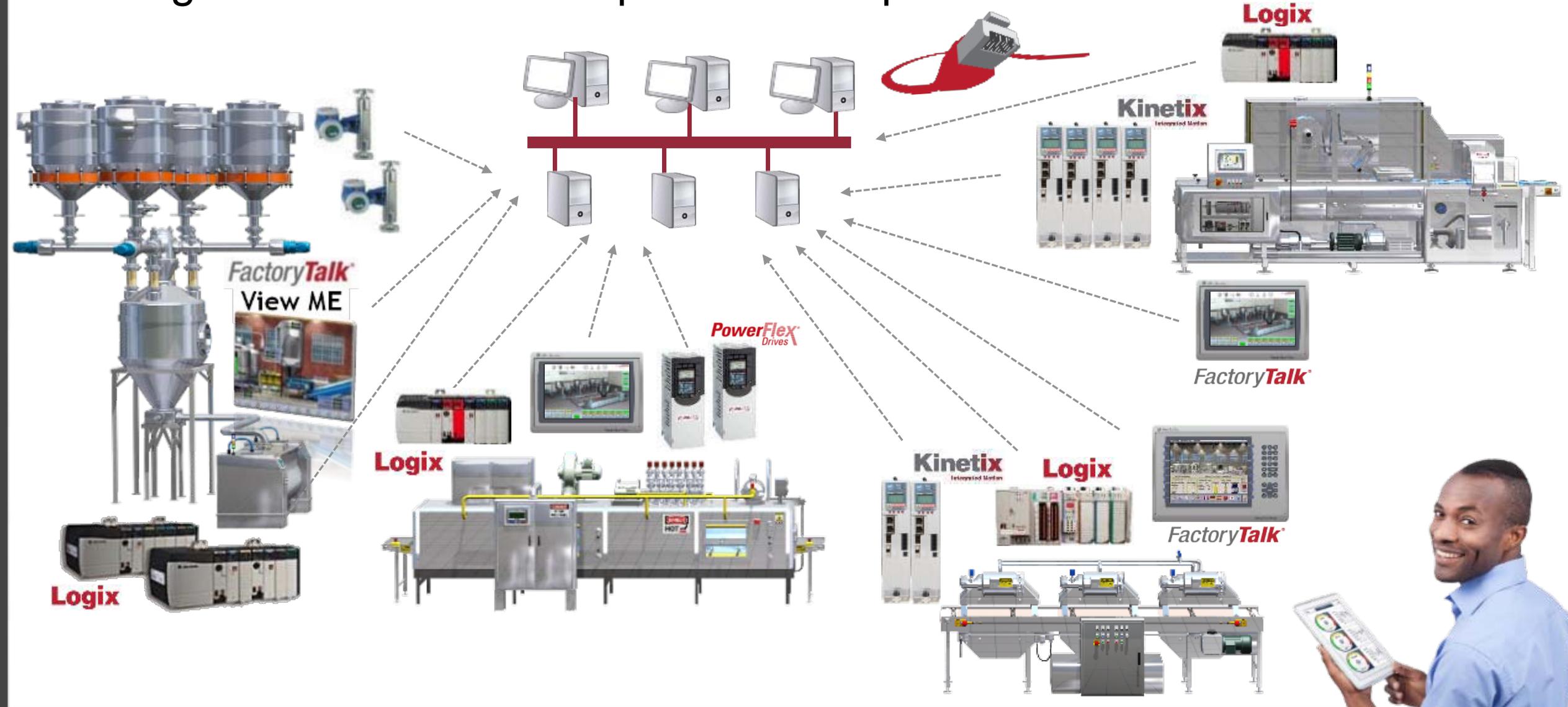


**60%** OF **INFORMATION**  
**WORKERS**

will interact with content  
applications via a mobile  
device

# Smart Things

Building better Machines for production Optimization



# Converge to a Common Security Model

... using a Logical Framework for Strong Segmentation

